

NEWS & FEATURES

Tanzania Sustainable Soybean Initiative (TSSI)

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Unlocking the Full Potential of Soybean for Tanzania's Economy and Farmers

Overview

The Tanzania Sustainable Soybean Initiative (TSSI) is a flagship SAGCOT program transforming soybean from a marginal crop into a key economic and nutritional powerhouse. With demand rising in the feed industry, export markets, and local food systems, TSSI is building a competitive, inclusive, and climate-smart soybean economy that works for Tanzania.

Despite potential to produce over 1 million metric tons annually, current national output is below 18,000 mt. TSSI is closing that gap through production scale-up, investment mobilization, and structured coordination under the **Soybean Commodity Compact**.

What TSSI Aims to Do

TSSI focuses on three pillars to unlock systemic impact:

✓ Build a Business Case Across the Value Chain

From seed to processing, feed to food, TSSI is creating viable commercial models at every stage.

✓ Unlock Financing for Scalable Investment

Working with banks, investors, and development partners to fund the full chain from inputs to processing.

✓ Strengthen Governance through the Commodity Compact

Coordinating stakeholders, aligning policies, and resolving systemic barriers through structured collaboration.

How We Drive Impact

- **Grow Big, Grow Smart:** Scaling production to 250,000+ mt with 150,000+ smallholders using quality inputs and climate-smart practices.
- **Link Farmers to Reliable Markets:** Securing demand from feed manufacturers, processors, and exporters.
- **Power Key Ecosystems:**
 - 🐔 *Feed the Poultry Boom*
 - 🌱 *Fix the Soil through Crop Rotation*
 - 🍲 *Fuel Nutrition with Soy-Based Foods*

- **Attract Investment:** Creating a bankable, de-risked pipeline for processors, traders, seed companies, and input suppliers.
 - **Push Policy Forward:** Advocating reforms to improve market conditions and incentivize local production.
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Why Soybean Matters for Tanzania

-  **Climate Resilience:** Grows well under changing conditions, improves soil, and fits maize rotations.
 -  **\$1 Billion Export Opportunity:** Massive demand in China and the region for Tanzanian soy.
 -  **Local Feed Security:** Reduce imports of 90,000+ mt of soymeal and grow domestic feed capacity.
 -  **Nutrition for Households:** Fortified flour, soy milk, and plant proteins for healthier diets.
 -  **Jobs and Inclusive Growth:** Creates economic opportunities for youth, women, and rural communities.
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Where We Work

TSSI is active in:

Mbeya, Ruvuma, Iringa, Njombe, Morogoro, Rukwa, Songwe, With expansion into: Dodoma, Kigoma, Lindi, Katavi, Arusha, Manyara As SAGCOT transitions to AGCOT.

Partners Driving the Initiative

Coordinated by SAGCOT, with support from the Royal Norwegian Embassy and the Government of Tanzania, TSSI brings together a broad and growing coalition:

- **Research:** IITA, Wageningen University (WUR), TARI
- **Field Implementation:** FtMA, Farm Africa, NAFKA Kilimo
- **Policy & Market Systems:** ASPIRES Tanzania
- **Private Sector:** Off-takers, processors, input suppliers, aggregators
- **Government:** MoA, MoLF, LGAs, COPRA, TFRA, TOSCI
- **Finance:** TADB, NMB, PASS Trust, Equity Bank, and others

TSSI remains open to new partnerships to drive innovation, investment, and growth.

What Success Looks Like (5-Year Vision)

-  150,000+ Farmers producing soy as a profitable crop
 -  250,000+ mt of market-ready soybean annually
 -  Feed, processing & export markets fully supplied
 -  Returns for investors in seeds, inputs, finance & machinery
 -  Bankable models for aggregators and processors
 -  Reduced imports and increased export earnings
 -  Private equity and venture capital flowing into the value chain
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Join the Movement

TSSI is building a national soybean economy and there's space for every stakeholder.

- ✦ Are you a processor, investor, policymaker, or farmer group?
- ✦ Want to partner with us to build one of Tanzania's most strategic agri-value chains?

Contact us and let's grow this together.

✉ **Email:** info@sagcot.co.tz | a.msambachi@sagcot.co.tz

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